



# PARTNERSHIP PACKAGE

**Tools to turbocharge your  
accounting firm.**

Helping your team to do more with less.

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# OVERVIEW

## TOA GLOBAL



### DETAIL OVERVIEW

#### COMPANY NAME

TOA Global

#### LOCATION

Gold Coast, QLD  
Australia

#### WHO ARE THEY?

TOA is an outsourcing business, 100% for the accounting industry. They supply great offshore people to over 250 firms globally in Australia, the US and Canada.

TOA have over 2,000 accountants, bookkeepers, CPAs, financial analysts, assistants, and administrators offshore, based in the Philippines.

### FuseWorks x TOA Global

People, process & technology is what makes integration partners, FuseWorks & TOA a powerful & highly sought-after duo. FuseWorks gives back to accountants what they struggle with the most and that of course is time!

### Who is FuseWorks?

Built by accountants for accountants, FuseWorks platforms are here to assist and take away the burden of hours spending time with document collations, signing & client family structures. Automation is what makes FuseWorks unique, trusted & well regarded within the accounting industry.

### How can FuseWorks Benefit your Practice?

Now that you have successfully onboarded with your TOA accountant/s, what is the next step in getting time back in your day?

Ensuring you have the right technology with aligned processes sets your firm up for success. That's where FuseWorks comes in! FuseWorks help businesses by using smart technology to automate manual tedious processes, freeing up time in your firm's day.

## Is FuseWorks your Solution?

Will FuseWorks work within your practice? If you answer YES to any of these problems you encounter below, FuseWorks is the solution! We can help with powerful yet simple platforms purpose built for the industry, solving real workflow processes & managing repetitive processes.



### FuseDocs®



Does your presentation & packaging for sending clients end of year collations or other repetitive collated documents need a facelift or takes endless amounts of time to produce?



Do you struggle with inconsistent and labour intensive letters for your clients?



### FuseSign



Do you not have a streamlined or consistent platform for managing documents out for signing or your client experience could be improved?



### FuseCharts



Would you love a way to create client family structure charts without the burden of manual systems?

If you have answered yes to any of the above, FuseWorks is your solution to save time, money and the burden of repeating repetitive processes that can easily be automated with our technology!

## Client Success Story

We have helped hundreds of firms get on top of what matters most, client relations! We have done just that for the team at TJL Business Advisors and Accountants. As a mutual client of both TOA & FuseWorks, we have successfully automated TJL's processes to help them free up their time during their work week. Describing themselves as a one-stop-financial-shop for those living in the Manning-Great Lakes areas of NSW, TJL have managed to cut down the time they spend on collations by at least 50% at a bare minimum with the implementation of FuseDocs.

### JESSICA JUGOVAC

OFFICE MANAGER - TLJ



“ FuseDocs has cut down the time we spend on collations by at least 50% at a bare minimum, and we're now saving so much time and money not having to print every single report pack to compile them. Both offices are now generating report packages using FuseDocs – all of our clients now receive consistent, properly branded documents regardless of their location.”

Implementing FuseDocs was so easy – it wasn't stressful or difficult at all. The FuseDocs team were so helpful and quick to respond during implementation, and during the first couple of months while we were still ironing things out and making up our minds on what we wanted. We would definitely recommend FuseDocs to others

”



# FuseSign

DIGITAL SIGNING, DONE SIMPLY

## WHAT IS FUSESIGN?

FuseSign is a digital signing platform that puts you in the driver's seat. It allows users to have greater control and flexibility, with highly customisable settings and features and an intuitive, easy to use design for an outstanding client experience.

FuseSign was created from our background as Chartered Accountants to answer specific needs from the professional services industry, removing existing roadblocks and frustrations that prevent your business to run at its best.

The results are significant savings in costs and human resources, professional and standardised systems for brand consistency and a happier team that can focus on the human side of their jobs.

## FUSESIGN BENEFITS

1

### **COST AND TIME REDUCTION**

Less paper, less printing and less spent on stamps. No more rushing to the post office and facing long queues.

2

### **BETTER CLIENT EXPERIENCE**

FuseSign is available on mobile, tablet and desktop computers. Save your client from needing access to a printer or brave the post office to return their signed documents.

3

### **FASTER TURNAROUND**

Have documents signed and returned within minutes, not days. Perfect for time-sensitive documents.

4

### **BETTER USE OF YOUR HUMAN CAPITAL**

FuseSign frees up your admin and support staff to focus on the human side of their jobs.



DIGITAL SIGNING, DONE SIMPLY

## ADDITIONAL RESOURCES

### WHAT TYPE OF BUSINESSES CAN FUSESIGN HELP?

FuseSign is designed to work with any professional services businesses that require documents to be signed securely

### IS IT LEGAL?

Yes, digital signatures are allowed in most countries, and it was recognised in Australia in 1999.

For more details, visit [www.fusesign.com/resources/legal](http://www.fusesign.com/resources/legal)

### WHERE CAN I SEE THE COMPLETE LIST OF FUSESIGN FEATURES?

For a complete list of the FuseSign features, visit [www.fusesign.com/features](http://www.fusesign.com/features)

### WHAT DOES IT COST?

We offer a month-to-month subscription, no lock-in contract. However, our annual plans offer generous discounts.

For more info, visit [www.fusesign.com/plans](http://www.fusesign.com/plans)

### DO YOU OFFER INTEGRATIONS WITH OUR PLATFORMS?

We integrate with a variety of industry-leading software, with more to come soon.

To find out more, visit [www.fusesign.com/integrations](http://www.fusesign.com/integrations)

## TESTIMONIAL



FuseSign is a serious game-changer for us in running our fast-paced accounting practice here in Adelaide. I am such a big advocate for leveraging technology to streamline our internal processes and believe having an aligned and tightly integrated technology stack is crucial to delivering the ultimate in efficiency, best practice, and ultimate client experience. It works seamlessly alongside our core products of XPM/FYI and the BGL Suite that it was a no-brainer for us to add FuseSign to the mix! We only wish it had come along sooner!



**ALY GARRET (ALL IN ADVISORY)**



PRODUCTIVITY, TURBOCHARGED

## WHAT IS FUSEDODCS?

**Automate the collation of annual and recurring client documents and give your team back their most valuable resource – time!**

### ONE-CLICK COLLATION

When you integrate FuseDocs with your practice management and document management platforms you can prepare an entire annual report package collation in a matter of seconds.

Standardise your processes across teams or locations and prepare professional report packs that are easy for your clients to read and navigate.

## FUSEDODCS BENEFITS



### FULL INTEGRATED

FuseDocs integrates with your existing systems and processes to help you work smarter



### CUSTOMISABLE

FuseDocs automated report collations are completely customizable – from the documents you want included through to branding and formatting.



### VERSATILE

Automate a range of processes: annual & super collations, audit documents, review packs & more!



### PDF EDITING BUILT-IN

Mark up documents with comments, questions, and highlight using the comprehensive built-in PDF editing features – perfect for paperless reviewing.



### FRIENDLY SUPPORT

When you subscribe to FuseDocs you have access to our comprehensive online help desk, or email and phone support with 24 hours response times.



### FIND OUT MORE

Book an online demonstration to find out how FuseDocs could help you turbocharge your accounting firm's productivity.





## WHAT IS FUSECHARTS?

### Create clear and concise structure charts within seconds

Professional services are changing, and you need tools that are easy to use and create powerful results, so you can spend more time on what matters – adding value for your clients.

FuseCharts helps you to communicate complex information with powerful diagrams to help your clients understand what matters.

In the information age, it's never been more important to simplify your communications with clients and sift through the noise to demonstrate real value.

## FUSECHARTS BENEFITS



### EASY TO NAVIGATE

Intuitive layouts guide you through the data entry and drawing processes.



### EASY TO EDIT

Using FuseCharts, your structure charts can be as detailed or simple as you need.



### FULLY SUPPORTED

Built in help features and a dedicated online forum keep you drawing.

## START YOUR 14 DAY FREE TRIAL TODAY!

To start your 14-day free trial, visit:  
<https://www.fuse.work/our-products/fusecharts/>  
or reach out to us via [hello@fuse.work](mailto:hello@fuse.work) to book a time for a chat!







# HAVE YOU GOT THE FUSE TRIFECTA?

